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## Press Release

For Immediate Release

# IDS Enters Partnership with Elite Document Solutions

Omaha, Nebraska (December 20, 2004) — Integrated Distribution Solutions L.L.C. (IDS), the leader in software solutions for food distributors, today announced an agreement with Elite Document Solutions of Lake Forest, CA. Elite Document Solutions offer a complete portfolio of tools that range from document imaging, printer spool utilities, e-mail and fax utilities, and check printing solutions

Under the terms of this agreement, IDS and Elite Document Solutions have agreed to cooperate with each other in supporting the needs of mutual clients. In addition, both companies have agreed to recommend the other party's products to their respective clients.

Some of the benefits of this alliance include:

- True "Paperless" environment
- Secure Laser Check Printing
- Faster delivery of "business-critical" documents such as Invoices, Purchase Orders and Statements
- Creates a copy of the PDF document to store in the IFS for quick retrieval and viewing
- Scanning paper correspondence for document storage and retrieval
- Automate the various documents based on existing business rules
- Eye appealing documents with an even more appealing Return On Investment

Lori Johnston, Director of Sales & Business Development for Elite Document Solutions states, "Under this agreement, Integrated Distribution Solutions new and existing customers will gain the added value of automating their business-critical documents in an electronic environment for laser printing and storage. Once the documents are in an electronic format, delivery is much more efficient and cost effective."

"IDS and a number of our clients have been quite impressed with Elite's personnel and solutions," said Todd P. Michaud, President of IDS. "Elite Document Solutions is an excellent choice for companies looking for document management solutions."

### **About Elite Document Solutions, Inc.:**

Elite Document Solutions, Inc. provides award winning electronic document management solutions for the iSeries (AS/400) platform. The Elite development team has been leading the way in how electronic forms are processed, managed and distributed since 1994. All of the eliteSUITE solutions integrate with enterprise and financial applications to enhance the seamless processing of business-critical communications in the most efficient manner with no programming changes required. More information about Elite Document Solutions, Inc. can be found at [www.elitedocuments.com](http://www.elitedocuments.com).

### **About Integrated Distribution Solutions, L.L.C. (IDS)**

IDS is the leader in software solutions for the foodservice, grocery, and convenience distribution industries using the latest technologies available. IDS solutions include ERP, E-Business and B2B Commerce, Sales Force Automation available on laptop and palm device, Advanced Warehousing and Productivity, Advanced Purchasing, Supply Chain Management, Business Intelligence, and Vendor Rebate Tracking. IDS services 800+ customers from offices in Omaha, NE; Fort Washington, PA; Ann Arbor, MI; Phoenix, AZ; and Auburn, CA. For more information, contact Deborah Stone, Director of Marketing at 215-646-5290 or visit [www.ids-world.com](http://www.ids-world.com).